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GLOBAL CONNECTIVITY AND SD-WAN AT A GLANCE

Solution Overview – Multiple Options

AireSpring's unique network architecture offers complete flexibility, allowing mix and match use of any of the solutions below:

Edge-to-Edge Utilizing DMPO Tunnels (OTT) is a fully managed Internet-based global SD-WAN solution leveraging VMWare's Dynamic Multipath Optimization (DMPO) technology for rapid deployment of site-to-site connectivity and cloud/SaaS application performance between global locations.

Edge-to-Edge via GPN Tunnels Combining the power of SD-WAN with the reliability of our Global Private Network (GPN). AireSpring's fully managed GPN is built on a resilient Global Private Layer 2 network and delivers mission critical performance for cloud and on-premises applications, including voice and video, for enterprises with global locations and data centers.

Additional options:

Multi-Cloud Connect - Offers enhanced, secure private connections from AireSpring gateways to leading cloud providers such as AWS, Azure and Google.

VMware Edge Network Intelligence - VMware Edge Network Intelligence (ENI) natively integrates with VMware SD-WAN and is an excellent tool for organizations to deepen their understanding of their network architecture at the SD-WAN edge point and to become more familiar with their data flow. ENI is a highly secure, machine learning (ML) analytics engine, and artificial intelligence IT operations (AIOps) solution developed to identify, monitor, and diagnose problems with devices connected to the enterprise edge.

Application Performance Monitoring - VMware SD-WAN continuously computes a Quality Score to assess performance of critical voice, video, or data applications at any given time.

Management & Control - Centralized monitoring, visibility and cloud control enable fast branch deployment across distributed locations while delivering automatic business policy and firmware updates, link performance, and capacity measurements.

TOP REASONS for AireSpring Global SD-WAN

1. **Leverage VMware® SD-WAN - The Gartner Leader in Global SD-WAN for WAN Edge Infrastructure.**
2. **Replace or augment expensive, capacity constrained MPLS networks**
3. **Replace the inherent unreliability of the long-haul public internet with an SLA backed, fully managed layer 2 Global Private Network**
4. **Connect to multiple Points of Presence across the globe**
5. **Build a hybrid network using both Global Private Network and public Internet for maximum flexibility**
6. **Premium internet access to global resources for locations to-and-from China**
7. **Sophisticated Orchestration tools provide visibility, granularity, and control**
8. **Optimally route public cloud application traffic**
9. **Source diverse Internet connectivity worldwide from a single provider**
10. **Available proactive 24/7/365 Network Monitoring and resolution for all connectivity including third party**

Key Features

Global Gateway Locations connected by a fully managed, redundant, SLA-backed Global Private Network (GPN).

Global Circuit Procurement - AireSpring can provide international circuits to your physical locations globally as part of a fully managed, end-to-end Global SD-WAN deployment.

AireNMS Link Monitoring - 24/7/365 real-time WAN monitoring by our Network Operations Center and proactive monitoring of customers' circuits, including third party circuits not purchased through AireSpring.

Premium Internet Access China - Premium Internet Access for China (PIAC) is a premium internet service for mainland China that provides optimal internet access to global resources such as Office 365, Salesforce, G-suite, and other cloud-based apps and ERP systems. PIAC includes an SD-WAN edge appliance by VMware and the AireSpring Global Private Network

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Value Proposition

Pain Points AireSpring Solves:

- ✓ MPLS replacement of legacy networks
- ✓ Slow cloud and SaaS-based application performance
- ✓ High & inconsistent latency
- ✓ Performance issues due to Great Firewall of China
- ✓ Jitter & packet loss due to unreliable international Internet
- ✓ Complaints about network costs
- ✓ Lengthy deployment times
- ✓ No WAN visibility
- ✓ Complex infrastructure, too many devices, vendors, and infrastructure sprawl

Value AireSpring Provides:

- ✓ Simplify branch networks
- ✓ Connect & accelerate cloud & SaaS-based applications and data centers
- ✓ Stability in latency & jitter-free performance without packet loss
- ✓ Better Performance & Savings

Value AireSpring Provides:

1. A Global Private Network provides 2.5X lower variation in response times compared to the public Internet.
2. See a 7X Total Cost Reduction by reducing branch capital expenses, doing away with single-purpose firewalls, VPN devices and more. Use a single orchestration and management platform to reduce troubleshooting time and accelerate time to resolution

Why AireSpring?

World Class Experience, Platforms, & Team

Awards and 3rd Party Recognition

Our industry leading solutions have won more than 70 coveted industry awards.

INTERNET TELEPHONY SD-WAN Product of The Year 2022

2022 VISIONARY SPOTLIGHT AWARDS CHANNELVISION WINNERS

Leadership Award 2018 SD-WAN EXPO

EXCELLENCE IN CUSTOMER SERVICE AWARD 2019

Contact your Regional Channel Manager

or

Dave Pierce
AireSpring Director of Global SD-WAN
(818) 738-1887
dave.pierce@airespring.com

Joseph Goodyer
AireSpring Vice President of Global Connectivity
(571) 319-2846
joseph.goodyer@airespring.com

What does the ideal customer look like?

- Branch offices located on different continents, or within the same continent but separated by a large distance
- Looking to replace the incumbent, expensive, less flexible global solution in place today
- One or more sites have network and application performance issues
- Performance challenges with cloud/SaaS applications
- Expanding to new locations
- MPLS contracts about to expire
- Locations experiencing slow loading applications (web, portals, mobile)
- Requires increased visibility into WAN and applications

Customer Benefits

- Fast Performance
- Consistent Quality User Experience – "QoE"
- Rapid Delivery
- Risk Mitigation
- Future Proof Your Network
- One Company, One Contract, One Point of Contact

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