ByteGrid

Cloud, Colocation, Compliance & Managed Hosting Provider

Overview

ByteGrid is committed to providing highly compliant managed cloud, colocation and data center solutions to customers across all regulated industries including, healthcare, finance, technology and government. We are committed to the success of our customers and our partners.

Data Center Locations

- Annapolis, MD
- Washington, DC
- Chicago, Il
- Seattle, WA

Services Sold

- Compliant IT Solutions: Healthcare, Life Sciences, Federal Government, Financial
- Managed Cloud Hosting
- Private Cloud
- Community Cloud – Healthcare & Life Sciences
- Hybrid Cloud
- Regulatory Consulting Services
- DRaaS
- Colocation
- Wholesale Data Center Solutions

Elevator Pitch

ByteGrid is a technology solutions and consulting company that provides colocation, cloud, and managed services all under the umbrella of a complete and transparent compliance framework.

Key Differentiator

ByteGrid is dedicated to providing the most secure hosting solutions available in our compliant data centers. All our data centers have been validated and under change control. This enables our customers to leverage the benefits of our solutions under the umbrella of a full, documented quality management system. We take compliance far beyond just security controls. At ByteGrid, data center compliance is built into our company culture – all our employees are trained according to their specific job responsibilities and we are always open and ready for audit.

We can help you penetrate healthcare, life science and government agencies by delivering a solution that addresses their compliance, security and infrastructure challenges.

ByteGrid has a dedicated team addressing compliance. We 'practice what we preach' behind the scenes and not just on paper. Our behind the scenes certified team designations include:

Key industry segments which require this level of compliance include:

- Healthcare
- Life Sciences
- Financial
- Federal Government

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Target Customer Profile

Compliance Conscious|Mid-Market to Enterprise Customer|Security Conscious

- Clients facing compliance and regulatory obligation can find a cost effective partner with ByteGrid.
- Customers looking to outsource IT Operations for mission critical data via any of our offerings in cloud, colocation and managed services.
- Healthcare, Life Science and Federal clients seeking to move their applications and systems, either to colocation or the cloud, are perfect candidates.
- Specifically HIPAA, FDA, EHNAC & FedRAMP regulatory requirements which are a core competency for ByteGrid.
- Clients looking for secure cloud and colocation. ByteGrid has a full suite of security products.
- Access regulatory compliance expertise. ByteGrid offers computer and software compliance and validation services in addition to hosting data.

Qualifying and Technical Questions

- Are you facing regulatory concerns in your IT production environment?
- What IT projects are a priority for you over the next 6, 12 and 24 months?
- What compliance mandates is your company required to adhere to?
- What security requirements do you have?
- Do you have disaster recovery planning considerations?
- Is a data center partner who can help you plan and grow important? With ByteGrid's full offering we can help develop the right fit infrastructure plan to suit your business and budget.

Notable Customers