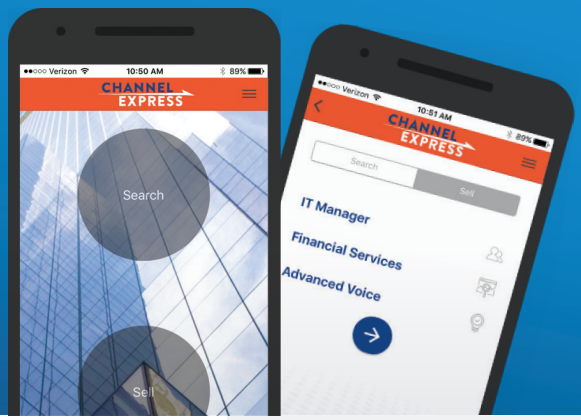
INTRODUCING CHANNEL EXPRESS

THE ONE-STOP SALES TOOL FOR COMCAST BUSINESS SOLUTIONS PROVIDERS

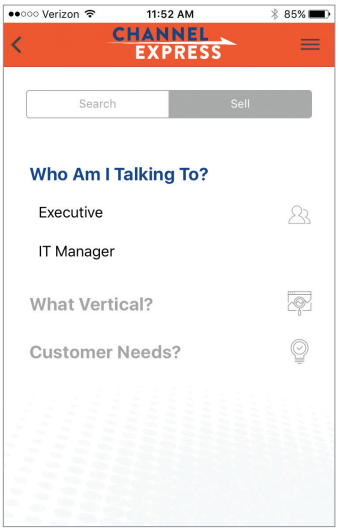


CHANNEL EXPRESS: MAKING YOUR JOB EASIER

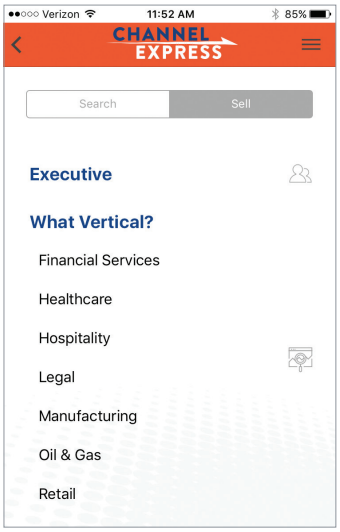
Our new Comcast Business app was developed to give our Solutions Providers an easy and efficient way to organize messaging and sales materials specifically to your type of prospect... enhancing your selling success.

Channel Express serves up the right combination of assets that truly fit your customer persona, vertical market and product type, taking the guesswork out of your marketing. And you can easily access it from your desktop or mobile device.

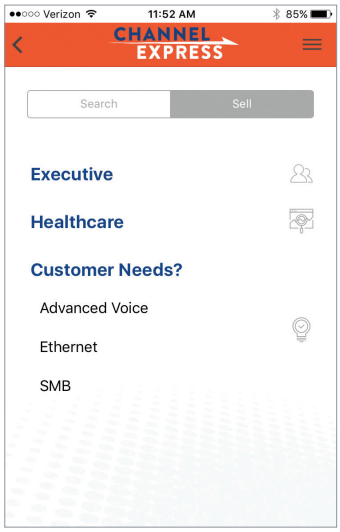
THREE EASY STEPS



1 Identify the level of the person you will be speaking to (Executive, IT Manager)



2 Select the vertical industry (Healthcare, Financial, Legal, etc.)



3 Choose the solution you will be discussing (Advanced Voice, Ethernet, SMB)

GET STARTED TODAY!

Request access by visiting the registration link http://client.channelrocket.com/#/register/comcast. Once your registration is approved, you can easily access the tool via your web browser or your Apple or Android device.

YOU'LL GET:

- Videos
- Sell Sheets
- Training
- And much more!

CHANNEL EXPRESS SUPPORTS YOUR SALES EFFORTS

- Spend less time searching for content and more time selling
- Improve pre-sales prospect qualifying by vertical, solution and pain point
- Have relevant conversations with any audience — from C-level to IT management

COMCAST BUSINESS
SOLUTIONS PROVIDER PROGRAM

© Comcast 2017. SLS90443_6.17