PARTNER PROGRAM OVERVIEW

The Fusion Connect Partner Program

When you partner with Fusion Connect, we put our experience to work for you. With decades of experience in the channel, our leadership team is well-positioned to help you expand your market position and empower you with next generation solutions to equip your client base, **all backed by our industry leading service guarantee.**

5-Point Industry Leading Service Guarantee

Customer Satisfaction Guarantee: Customers will be satisfied with the quality of services, and any issues will be resolved to their satisfaction, or the customer may cancel without a penalty.

Installation Guarantee: Fusion Connect will meet the agreed-upon installation dates. If the targets are not met, the customer receives a credit.

100% Uptime Guarantee: We offer a 100% uptime guarantee or Fusion Connect provides a credit.

Rate Lock Guarantee: Rates for services will not change for the life of the customer's contract.

Future-Proof Technology Guarantee: Ongoing upgrades to the next generation of UCaaS and SD-WAN technology implemented at no additional cost.

WHY FUSION CONNECT?

Comprehensive Service Portfolio

Take advantage of our market leading managed services portfolio that includes Security, SD-WAN, UCaaS, CCaaS, Teams and Webex Calling Services, Business Voice, Managed WiFi, and Wireless and Fixed Broadband.

Lucrative Earning Potential

Enjoy timely payments for every deal. Increase your earning potential with generous SPIFFs and close more sales with creative end user promotions.

End-to-End Support

Get training and dedicated sales support, from presale through implementation, including onboarding, quoting, and order completion. Our knowledgeable, U.S.-based technical experts are available to assist you, 24/7.

Become a Fusion Connect Partner Today!

Technology Distributors

Technology Distributors are paid at the top of our commission scale based on an agreed upon annual revenue commitment.

- Ideal for larger technology solution providers with sub agents or sales representatives who have demonstrated their ability to sell technology services throughout the United States
- Access dedicated account team for pre-sales, post-sales, billing and support
- Exclusive SPIFFs and incentive opportunities

Strategic Alliance Partners

Fusion Connect's Alliance Partners are paid competitive commissions based on an annual revenue commitment.

- Ideal for Value Added Resellers (VARs), systems integrators and phone interconnects with customers that require a broad range of nationwide service
- Sell Fusion Connect services directly or with the help from Fusion Connect's channel sales team
- Access to a dedicated Channel Sales Manager
- Supports Convey participation

THE FUSION CONNECT ADVANTAGE

Connect.

Connecting anytime, anywhere, from any device is imperative for your business to operate at peak efficiency. To enable this, we deliver a comprehensive set of communication tools all powered by our nationwide IP backbone.

Protect.

Security that creates too much friction slows you down, so Fusion Connect developed a frictionless, zero-trust security approach, that protects end-users and infrastructure, including end-devices, data center, and cloud resources.

Accelerate Your Business.

Speed matters in business. To enable you to move dynamically, we deliver a technology stack designed to provide real-time visibility into your business performance, backed by the industry's most comprehensive service guarantee.

Fusion Connect has been delivering technology services and developing industry partnerships for over two decades. Join us and start learning today!

Visit **www.fusionconnect.com/resources**

Or, contact a **Fusion Connect Channel Manager**

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