PARTNER POINTS+

Opportunities + Closed/Won Deals = Partner Points +

Register MiCloud Connect opportunities, earn points. Close deals, earn double points. Now through September 30th Partners earn points for +25-seat opportunities registered * and double points for closing those deals. Redeem your points earned for gift cards from a large catalog of retailers.

TERMS & CONDITIONS

** Minimum 2+ registered opportunities of +25 to qualify.*

POINTS REDEMPTION

Your "Shopping" Experience

- Online purchasing
- Personalized portal and points management
- Gift cards from many retailers

To discover more about Partner Points + please contact your Channel Account Manager

Mitel
Powering connections

TERMS & CONDITIONS

Eligibility: The PowerUp Points MiCloud Connect incentive program (the "Program") is open to all VARs and Cloud Sub-Agents actively selling MiCloud Connect.

Eligibility Period: The PowerUp Points MiCloud Connect incentive Program runs from March 1, 2021 through September 30, 2021 ("Eligibility Period").

Rules to Participate: The Program is open to all Cloud Sub-Agents selling MiCloud Connect products. Only valid for MiCloud Connect sales bookings.

Qualifying opportunities must be registered in CPQ, for MiCloud Connect, and +25 seats to obtain the designated points. If a qualified opportunity closes on or before September 30. 2021, the partner will receive double the points received for the qualifying opportunity on top of the points received for the qualifying opportunity.

A minimum of 2 qualifying opportunities must be registered in CPQ before the Partner can begin receiving points. Only +25 seat MiCloud Connect registered opportunities qualify.

Closed/Won orders must also qualify as sales under the applicable Partner Agreement with Mitel.

This incentive is in addition to all other promotions and SPIFFs.

Points Scale – Qualified Opportunities

Points awarded for opportunities at the following seat count levels.

25-50	25 points
51-100	50 points
101-249	75 points
+250	100 points

Points Scale – Qualified Opportunities

Points awarded for opportunities at the following seat count levels.

25-50	50 points
51-100	100 points
101-249	150 points
+250	200 points